YOU ARE INVITED TO ATTEND THE ANNUAL SUMMER

ADVANCED TAX PLANNING INSTITUTE 2017

NORTH AMERICA'S PREMIER EDUCATIONAL SYMPOSIUM FOR TAX PROFESSIONALS

OFTEN IMITATED, NEVER DUPLICATED







YOU ARE INVITED TO ATTEND THE 14TH ANNUAL SUMMER ADVANCED TAX PLANNING **INSTITUTE 2017**

NORTH AMERICA'S PREMIER EDUCATIONAL SYMPOSIUM FOR TAX PROFESSIONALS

Retain & Attract Your Perfect Clients June 19, 20 & 21

OMNI LA COSTA RESORT & SPA 2100 Costa Del Mar Road Carlsbad, CA 92009

AGENDA

JUNE 20TH

STRATEGIC LEVERAGE WITHOUT

Anthony Lombardi (8:30 - 9am)

INNOVATIVE INCOME & ESTATE TAX PLANNING STRATEGIES

R&D TAX CREDITS AND IC DISC ADVANCED PLANNING

Jonathan Glasser & Kimberly Rehmeyer (10:45 - 11:30am)

LIFE SETTLEMENTS AND POLICY

ADVANCED ESOP STRATEGIES

PROSPECTIVE TAX REFORM AND ITS IMPACT ON PROACTIVE PLANNING

ALTERNATIVE STRATEGIES USING

FEATURED SPEAKERS AND THOUGHT LEADERS

Igmie Mendelsohn (11:30 - 12:15pm)

MULTI DISCIPLINARY COST

REDUCTION STRATEGIES

Kirk Conole (9 - 9:45am)

Kereti Tuioti

VALUATIONS

ML III

loel Grushkin (1:15 - 2pm)

Jay Jensen (3 - 3:45pm)

Greg Bertsch (3:45 - 4:30pm)

ASSET CLASSES

Dan Darchuck (4:30 - 5:15pm)

COST SEGREGATION

Roy Farmer (2-2:45pm)

BREAK 2:45 - 3pm

REVOLUTIONARY HEALTH INSURANCE SOLUTION

(9:45 - 10:30am BREAK 10:30 - 10:45am

RISK

CPE CLE

This revolutionary event delivers a peerless educational experience along with 24 Continuing Professional Education (CPE) credits to CPAs and 15 CLE credits to Attorneys. CPE Credits earned at the ATPI are approved by The National Association of State Boards of Accountancy.

JUNE 19TH

WELCOME TO THE 14TH ATPI

BREAK 11 - 11:15am

THE ABUNDANCE OF LEVERAGE

OPERATING AS A VIRTUAL FAMILY OFFICE

Anthony Lombardi & Richard Muscie (2:30 - 3:15pm)

BREAK 3:15 - 3:30pm

FEAR FACTORS: OVERCOMING OBSTACLES (AND EXCUSES!)

ENGAGE ULTRA-AFFLUENT CLIENTS

FIGHT GREAT QUESTIONS TO

Alexander Sonkin (8:30 - 9am)

OF THE FUTURE

Richard Muscio

(11:15 - 12:15pm)

Anthony Lombardi (1:15 - 2:30pm)

Erin Daiber

(3:30 - 4:15pm)

Anthony Lombardi (4:15 - 5pm)

THE BUSINESS OF RELATIONSHIP IS LOVE

Anthony Lombardi (9 - 11am)

OPERATE AS THE FIRM



JUNE 21ST

CREATE TIME FOR WHAT'S MOST

OFFERING VIRTUAL FAMILY OFFICE

ADVANCED CAPTIVE STRATEGIES

HOW INSTITUTIONAL INVESTORS

BREAK 11 - 11:15am

MITIGATE RISK AND TAXES

INCOME TAX STRATEGY WITH RETIREMENT BENEFITS

UNIQUE REAL ESTATE INVESTMENT

Evan Unzelman (2:45 - 3:30pm)

GLOBAL, COMPREHENSIVE REAL

Ken Crabb (1:15 - 2pm)

Jack Fisher (2 - 2:45pm)

ADVANCED CHARITABLE

BREAK 3:30 - 3:45pm

ESTATE OPPORTUNITIES

BECAUSE BETTER MATTERS

Robert Boladian (3:45 - 4:30pm)

(4:30 - 5:15pm)

OPPORTUNITIES

STRATEGIES

Alexander Sonkin

(11:15 - 12:15pm)

Anthony Lombardi (8:30 - 9am)

IMPORTANT

SOLUTIONS

Kereti Tuioti (9 - 10am)

Wesley Sierk (10 - 11am)

You do not want to miss the 2017 Advanced Tax Planning Institute, North America's Premier Educational Symposium for Elite Virtual Family Offices and CPA firms. This is a unique 3-day experience, where you can expect World-Class Leadership & Relationship Coaching plus a unique chance to meet many of our country's most elite specialists who support many of the leading Family Offices, CPA Firms and Law Firms in the country. Thought leaders covering Best Practices as well as various sections of the US Tax Code fly in from around the country to share their specialty and life's work with our incredible community.

- Offer Best-of-Breed Virtual Family Office Services to your Ultra-Affluent Clients
- Operate as the "CPA Firm Of The Future" and ensure that your very best clients start telling your story => Organic Growth
- See actual case studies of powerful tax mitigation strategies: Capital Gains Split Dollar, CLATs, Advanced Charitable Strategies, Charitable LLCs, Leveraged ESOPs with Warrants, IC-DISC, Cost Segregation, and Captives, just to name a few
- Use Strategic Leverage to Expand your Brain-Trust
- Cutting Edge Best Practices and Leadership Training
- Learn from the very best specialists in the country covering over 80k+ pages of the US Tax Code
- Have 6 simple and powerful conversations with your best clients that will take your relationships to the next level
- Offer an irresistible value proposition to attract those affluent business owners planning on leaving your competitors

CLE Credits are Approved and Provided by CLE Advantage. www.CLEAdvantage.com The Lombardi Group is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.learningmarket.org.





REGISTER BY CALLING







Jamie Mendelsohn





Anthony Lombardi





Richard Muscio











Greg Bertsch

760.602.0832 OR VISIT ADVANCEDTAXPLANNING.ORG

Jack Fisher

Jay Jensen Joel Grushkin

Roy Farmer

Jonathan Glasse